

## Energetic and Symptom-Free!

My friend let me take AirSource 3000 home on a trial basis last Friday; I plugged it in and was seeing results within 3 hours!! As you know my house is very dusty with the woodstove, animals and dirt road. I have also suffered for years with allergies and other assorted problems.

It has been so amazing that I have been able to breathe and not take anything since Friday morning for relief! When I got to Sue's Friday morning I had a sinus headache for 2 days that was not relieved by anything I took. Within 20 minutes of breathing her air, the headache and muscle tension associated with it was totally gone, not returning since. My insomnia has subsided and I have enjoyed a restful sleep each night since!

I have had no hives, sinus trouble or headaches since! Usually when I clean the house the dust is reappearing within 3 hours and it has been 3 days and there is almost no dust accumulation! I am told this will even get better the longer I use it.

I know that you or people in your house are suffering from symptoms that are environmentally related and knowing how badly they affect me, you will see great improvements almost immediately. I am not one to solicit anyone but this product is changing my life! I am alert, energetic and symptom free!

Jesi

## No More 'Freight Train'

For over 25 years I have slept in my home where a freight train ran through it on a nightly basis. Sleep was impossible for me. My husbands' snoring was soooooo loud that he had the windows rattling. My sister suggested that I try the Shaklee Air Source. The very first night I plugged it in the snoring stopped. Now I keep waking up during the night to check to make sure he is ok.

Thank you Shaklee. It's a miracle.

Sandy Oakley

## An AirSource™ 'Miracle'

My 88 year old mother is breathing on her own (without the respirator she was on 2 weeks ago.)

I thank God, Shaklee, and AirSource for giving her back to me. I don't understand photo-ionization and electron generation, but I've seen up close and first hand someone I love go from shallow labored breathing to relaxed deep breathing within two hours of plugging in the unit and placing it on the table a few inches from her hospital bed.

A couple of days later while sitting in a chair, she looked over at the AirSource with tears in her eyes and said, "God is so good." He has truly blessed us with a treasure we can use to improve and even save the lives of people we care about.

Enthusiastically, Sue

## Is AirSource™ Anti-Aging?

Cut an apple and leave it out in the same room with the AirSource and it will not oxidize. We let an apple set for 2 days and it didn't oxidize. [Someone else tried this for 12 hours and her cut pear did not turn brown.] That means the free radicals in the air are gone using AirSource....What a deal. Only use Enfuselle Anti-Aging Skin Care when you go outside, right?

Bennie Schmidt

## Dog Dishes and Dressing Tables

I am so thrilled to be free of green slime and mold in my dog's water dish. I had tried everything under the sun to keep the slime from coming back. I was concerned as I love my dogs and don't want them drinking slimy, moldy water. But, nothing short of scrubbing it everyday was doing any good. I decided to put the AirSource to the test. I emptied the dish and put it in the same room with the AirSource. I am sure I left it there longer than necessary but after two days, I looked at it and the mold was a different color than it was before coming into contact with the AirSource. I wiped it out and filled it with water. It looked as clean as if I had bleached it out. That was five days ago. It still is clean and mold free. Prior to AirSource it was slimy every morning. My dogs can't talk, but I am sure they appreciate fresh clean water every morning instead of dealing with green, putrid looking water.

Someone had given me an antique dressing table. It had been sitting in their garage and it became rather musty smelling. I nearly threw it out as the smell would not come out of the drawers. As a last ditch effort, I dumped all the junk out and pulled out the drawers. I stood them on end and put them in a circle around the AirSource. Needless, to say, the AirSource saved the life of my dressing table.

Thank you for letting me share this with you. April

## 'Not Giving It Back!'

I just wanted to thank you for letting me try the AirSource Unit. I love it and I'm not giving it back. Just send me the bill for it.

My husband read the material on it before I could get a chance to. He was impressed by what he read and said we should buy it, even before we tried it.

The first time that we used it, we put it in the living room. We noticed that after cooking bacon the smell of the bacon quickly disappeared. Even though I like to smell bacon, I was impressed by how it worked so well. The real selling point was when I noticed that since we put in the AirSource, my husband does not snore. As crazy as this sounds, it is amazingly true. When he gets up in the morning his sinuses seem to be much more clear.

Since we are in the process of building a new house, this will be the perfect house-warming gift that we could give ourselves. As an asthmatic, I always worry about what the chemicals in the new carpet and any remaining sawdust from building itself will do. I think this will solve that problem.

I am very happy with the AirSource and would highly recommend it to anyone.  
Thanks again, Doris

## Can AirSource™ Save You Money?

Recently a member who was demonstrating an AirSource unit ...told me that her sister in law (who is an RN & suffers w/ a lot of allergies etc.& takes Claritin daily) really liked the AirSource but complained about the cost... but then commented on the \$700... "OH my, I guess that is only a 10 month supply of Claritin".

I thought surely she was joking... \$70/mo. for Claritin??? So today I called the local Eckerd's pharmacy and was told it was more like \$84 for 30 caps (one month supply) of Claritin 10, which most people use. I gasped...asked the lady in pharmacy who was giving me the cost if she was sure... She said "OH YES...it is expensive. I would not even take it if my insurance did not pay for it..."

One of the first benefits of having an AirSource unit for many with allergies and nasal congestion is that they notice an immediate relief in breathing, without the need for medications like Claritin.

So when considering the cost of an AirSource 3000 unit... there are many things to consider...  
Marleen Nelson

# The Mouse Story

Had a call yesterday from a man who said he had a mouse die in the wall of his son's bedroom and they could not get it out and the smell was bad..... my mother-in-law told him I was starting a new business venture and he called just wanting to buy one!!! I said, "I do not have any units to sell yet." I told him he could borrow my prototype and he said, "Oh no I just wanted to buy one from you!!!" I had to really go back and forth before he finally agreed to take my prototype for a few days because he really just wanted to buy one and he did not want to inconvenience me!

So I took it over right away yesterday. My husband, Shawn called me this morning and said, "Guess what? Tom wants 2 units !!!!!!"

This just goes to show that you never know what the purpose for needing this unit may be and the more people we talk to the more calls we will get!! Kerri

# We love the AirSource™ !!!

The night you dropped it off we went and met friends at a smoky pub. A lot of times I will come home and take a shower to get the smoke out of my hair, because I am allergic to it (And it smells terrible.) I woke up in the AM and realized that my hair didn't smell anymore and I didn't have the normal headache I do after being exposed to smoke.

I also haven't taken my prescription allergy medicine since that weekend and have been fine. I have taken it 2x a day practically since the spring this year.

Even with a cold last week, I am not waking up congested and sneezing. I find it hard to believe that this would just be coincidental. Normally if we don't keep on top of the vacuuming with the cats, being at home bothers my allergies.

It's been such a relief. It's so great that it is as good as expected!! It definitely has already made my life more comfortable... Melissa

# Mold Can Be A "VERY SERIOUS" Problem

I had to go see the business loan officer at my bank to set up our new AirSource account. So, I determined in advance that as long as I was there talking numbers I was also going to show him what we were doing, viz., AirSource. Being a seasoned loan officer he listen without emotion to everything I said until I got to the part about what AirSource does to mold.

He immediately interrupted me to say, "I have a friend to died of that...my colleague here at the bank." He went on to tell me the really sad story of a female colleague who had needed to move back home with her parents temporarily, into the basement bedroom of their new \$300,000 home. The basement had mold. She suffered an overwhelming immunological collapse in reaction to the mold. She never recovered and eventually died from her depleted condition. My banker then looked at me, sad and fierce, asked a few questions, and said, "I'll take two. My mother and I both have asthma, and I want one for her and one for me."

I then had to go on to my banker's associate at another branch to straighten out some things. So, I determined in advance that I was also going to tell this second bank officer what I was doing, viz., AirSource. My previous banker had already called her and told her what I was marketing, and before I could even say "photo-ionization" this new bank officer said, "I know what this is about, and I have spoken with one of my colleagues here who wants to buy one from you when they are available." Golly!

Three sales in less than an hour, without ever seeing the product, and I never even got into my presentation. Pretty obviously there are plenty of people out there who know the importance of this issue, and they are hungry for solutions. This is fun.

Doug Tueting

## My Home is Now My 'Safe Place'

I have had my AirSource for almost a month and wanted to tell you how things are going. I run my AirSource 24/7 in about 1700 square feet. I have been diagnosed with many environmental allergies so I was anxious to see how it would help me. I have noticed that my ears and nose are clear and the congestion has improved dramatically. My food allergies don't bother me as much either since I am using the AirSource, and I am sleeping deeper and better through the night. So, I have come to the conclusion that removing the environmental problems such as bacteria, viruses, molds, dust mites, etc. has taken the load off of my system and is allowing me to function as a normal person. I have also noticed that I am not bothered as much when I am away from the house and in an environment that is not as healthy for me. My AirSource home is my "safe place" but its effects help me even when I'm not there. Thanks for my AirSource! Arlene

## No More 'Attacks'

I love my Airsource and my daughter, Brandi, is now sleeping through the night now without any breathing episodes!! I'm amazed! Sun, Mon and Tues night she had 2 attacks, which would wake her up gasping for air, and usually she has 2 or more a night. Wed night she had one attack and Thurs, Fri and Saturday night she has had none! I'm so happy!!! We are now sleeping through the night again! I'm convinced the Airsource has made a difference! - Dawn

## Severe Asthma + Runny Nose Since Birth

Thank you for letting me try your AirSource last week - I'm just thrilled! My son, Brandon who has had a runny nose since he was born 3 years ago, hasn't even sniffed in the past 5 days! My 7-month-old baby is sleeping better at night - as is my husband and 5 year old! But the person who has seen the biggest change is me...

I was diagnosed with severe, sudden asphyctic asthma - the worst kind - when I was 7 years old and have battled with tough breathing for the past 18 years. I've been on every drug available from inhalers to steroids but nothing has worked. I was sent to Colorado to the National Center for Respiratory Disease and was diagnosed with a second serious problem - Vocal Cord Dysfunction (no, it doesn't have anything to do with your voice) for which there is currently no treatment or cure. I've gone into respiratory arrest twice, had seizures, and have been intubated. I've spent hours in the ER more times than I can count - including the RED Room which is reserved for the most serious of ER patients - and days upon days in the hospital - including Intensive Care. I wheeze when I climb the stairs or when I carry my 7 month old out to the car. I wheeze the most at night and am attached to my nebulizer constantly. I wheeze when I laugh too hard or bag my own groceries (thank goodness for Simon Delivers!). Sometimes I wheeze for what appears to be no reason at all.

My asthma has significantly improved over the past week since I've been running my AirSource - my whole family is in awe! I'm off the steroids and haven't used my nebulizer for a week now. I'm using my inhaler about half as often as usual - even my chronic headaches are gone! I can't thank you enough for sharing the AirSource with me - I'll be sending you lots of referrals, asthmatics tend to know other asthmatics! Take care! - Deb Femling

## Dog Groomers

1. It eliminates the problem of dog fur flying around the room during grooming. With AirSource, all the hair falls immediately to the floor where it can be easily swept up.
2. It eliminates static electricity during brushing ... Very uncomfortable for both dog and groomer to spark the poor dog's nose .. but difficult to brush dogs when their hair is raised with static electricity.
3. It significantly reduces the odor of wet dogs!
4. Because the grooming room is always so wet, these buildings often have trouble with mold and mildew which AirSource readily addresses.

## Finally Getting Some Sleep

Wow, we've had our AirSource Air Purifier running now in our living room since last week. And I can see the difference. Bernie say's he can breathe better, and I can say that he hasn't snored in a week, that means, I'm finally getting to sleep all through the night.

And this afternoon, I made omelets, and even though, I use olive oil to spray the pan with, it usually has an egg smell throughout the house, NOT this time.....no odor.

Kaaren Ann Mashura

## “Sold” in 2 Hours

I want to share with you the excitement I had yesterday. I delivered my first AirSource to a couple. He is on oxygen tubes and she has Allergies and Asthma. I was going to leave it with them for three days, but she called me two hours later and asked if she could buy that one, because they both could breath so well. I said, “Sure, just send me a check.” She calls me again today and wants to know if she can sell them. I said, “You sure can. I will be up and explain to you how.” I got the check the next day and they are very happy.

I just wanted to let you know. God Bless & Thanks For All Your Help

Ed Gibson

## ‘Just What the Doctor Ordered’

A patient asked me if the AirSource would get rid of the smell of cigarette smoke from his home. He and his wife, together, smoke four packs a day. I told him that I did not know if the machine could catch up or clean up such a preexisting problem and be able to keep up with that much smoke at the same time.

I asked if they had any plans to be away from home for a few days and he said no. I was hoping that I could place the unit and have it clean up the old smoke while they were gone and then the AirSource unit would have a fighting chance to keep up with the new smoke when they returned. My reservation or doubt as to the power of the AirSource was unneeded.

The patient returned in three days and informed me that they could tell the unit was working by the end of the second day. The smell of the old and stale smoke was leaving. The morning of the third day, when they awoke and came downstairs, he noticed that the smell, which he said usually greeted him at the bottom of the stairs and described as "an old tavern" was gone

I now have a newfound respect for this machine. In less than 72 hours the smell of years of heavy smoking was gone!

Dr. Bill and Pam Vance

## Mildewed Furniture Saved!

Our AirSource air purifier is exceeding our wildest expectations!!!

We had to put our furniture into storage for a while. Unfortunately, it became terribly infected with mildew. When we received our AirSource for a Two Week Safe Ownership trial run, we decided that our smelly, unsightly furniture would be a good test. Frankly, we weren't expecting much, if anything, to happen.

To our utter amazement, we **found the mildew was GONE!!!... in just 48 hours!!!**

Needless to say, we are thrilled that we can now use our furniture again.

Thank you AirSource!

Clem & Valerie Boatright - Blairsville, GA

## Cold Symptoms Better

I just wanted to say Thanks for having Dave drop off the DR and Garlic for me. I took everything you told me Saturday afternoon and again on Sunday. By last night I was feeling much, much better. I came in to work today, although I probably should have stayed at home one more day for the rest. But I could not believe how much better I felt. Also, I found it interesting that Saturday I spent the day on the couch (the room the AirSource is in) and my coughing was almost non-existent by the end of the day. I went to bed pretty late, but 30 minutes after being in bed I could not stop coughing. I went and got the AirSource and put it in my room. One hour later I went to sleep and **slept all the way through without coughing once**. I don't really know how that made the difference, but it did!

I'll get a check over to you tonight or tomorrow night. Thanks again for taking care of me!  
Love you and God Bless!  
Nanc

## Migraines ... Severe Allergies ... Odors... And More

Unit #1 Personal use. Immediately noticeable was the fresh almost mountain like air in my home. My house cats noticed the units at once and each jumped up to check it out. I deliberately did not change the litter box for 48 hours. Absolutely no odor, I put a tamale in the microwave which usually leaves a lingering all day odor. As soon as the tamale was gone, so was the odor. The daily head-aches I had been experiencing on awakening were gone. Although I did not have serious breathing problems, I was often short of breath after a quadruple heart by pass in 1994. Now, I awake with no headaches and I am easily breathing through my nose. Overall, I FEEL better and can do more.

Unit #2 This unit was placed with a 71 year old cousin with severe allergies. So severe that her eyes would swell and her doctors recommended surgery on the eyelids to improve her vision. She is very critical and difficult to please. I don't have to worry about calling her to check on the unit...she calls me every day. If she goes into the yard or garden the symptoms return. She can hardly wait to get back into the house and notices improvement within two hours. She was asked to bring chopped fresh onions to a luncheon yesterday. When she returned home her house was odor free.

Unit #3 Placed in the home of my 94 year old Aunt (a Rice University graduate and registered nurse) who is bedridden after a hip replacement disintegrated. Much of the metal fragments was impossible to surgically remove. The first night she found that instead of needing her inhaler two or three times before bed and often during the night, she didn't need it at all. It has been in place four days and she has not used it since. Her 55 year old daughter has severe asthma attacks has not only NOT had an attack but has not had to take preventative medication. Their twelve year old long haired, large dog has been having weekly baths but still giving off a "doggy" odor. It is gone.

Unit #4 My daughter suffers from severe sinus and migraines. After the unit was in place 36 hours the migraine was gone and she was breathing through her nose for the first time in weeks. Her husband who had sneezing attacks just prior to a rainstorm was amazed that he no longer had them. He too was breathing through his nose. Both my grandchildren, one asthmatic and one with severe allergies, have been free and clear since their unit was installed two weeks ago.

Jeanie McPhee

# Asthma, Headaches, Mold and Dog No Longer Itching

Thank you so much for introducing the AirSource 3000 to me. The results have been amazing. I'm **asthmatic** and when the weather changes, I get horrible **headaches** and have trouble breathing -- UNTIL NOW!

These past two weeks it's been raining so much and I haven't had to use my nebulizer since I've been using AirSource in my home! THANK YOU!

I also decided to move it around the house as you suggested and I couldn't believe how well it worked. First, my basement smelled of **mold** and I couldn't go downstairs without coughing until I left the AirSource there for a day and it cleared it up! Also, my closet and its contents (shoes especially) have never smelled fresher.

AND...this may sound strange, but **even my dog**, who has been itching for years (we've tried everything from the vet) has stopped itching and sleeps so well through the night! I don't know why, but I am thrilled.

I'm usually a very skeptical person and I had my doubts before, but seeing is truly believing. I'm so grateful to you for letting me try the AirSource. Unless a person has asthma like I do, one can't possibly appreciate how wonderful it is to breathe easily.

Thank you again.

Most Sincerely,  
Marlene Krohner

PS. My husband was concerned about the cost until we called furnace companies and found out that this is far more cost effective since it does so much more than the UV bulbs in furnace ducts ... and, best of all, we can move it throughout the house. I also love that we don't get little shocks from carpeting anymore. Believe me, it's worth every penny

## Stuffy Noses Gone

I brought the trial AirSource home on Tuesday and promptly put it to work in my bedroom. We don't have a central location that we can place it, but since we spend a great deal of time in our bedroom working on the computer, watching television with the girls, reading, etc. I thought it would be as good a place as any to put it to work.

My daughter Katie and I both had taken a cold the Saturday before and were very congested and had stuffy noses so I was anxious to see how it would affect us.

Wednesday morning when we got up and started getting ready for the day we both realized that we **did not need any antihistamines or decongestants** and that neither of us were coughing, sneezing or had a runny nose. This is a major milestone especially for me as I suffer from severe asthma and allergies.

Katlyn also had some rather "**smelly**" **tennis shoes** and we placed them by the unit to see if it could eradicate the smell. After sitting there overnight they were some better, but still not fresh, so I removed the inner soles and let them set over night again and that did the job! They did not smell at all!!

We also have 2 dogs in our house and I immediately noticed that I could no longer "smell" our black lab -- and he always smells "doggy"!! Our little dachshund has allergies and we noticed she was also breathing easier and having less bouts with itching.

On Thursday night I packed the unit up in order to return it Friday morning to my Shaklee Distributor, Renee Rader. Just one night of not having the unit on made a *HUGE* difference!! Katlyn and I both woke up sneezing, itchy, watery-puffy eyes, congested, and having to take antihistamines and decongestants!

After suffering from severe allergies and asthma for 45 years, it was truly amazing to not have any symptoms and be medication free after just one night of using this unit! What a difference AirSource makes for our family!

Carolyn Burnam

## Home Smells Fresh & No More Swollen Eyes!

WOW! I received my AirSource 3000, plugged it in ... AND----within just a few hours there was a very fresh smell in my home that I only remember smelling when I used to hang clothes out on a clothes line to dry!

The unit had been running for about 14-15 hours when one of my downline, Kris Dombrowski, spent about 2 hours at my house. Kris came in with a stuffed nose and by the time she left noticed she was not talking nasal anymore.

While Kris was there, a neighbor/friend came over and commented on the fresh smell in my house. Then she noticed "the machine" and said, " Gee, that has a beautiful 'blue' halo ... just like mine." Ha! Ha! Gee, it made me begin to wonder how my house really smelled before AirSource!!!

The first morning waking up, with the AirSource running for about 17 hours, I noticed that **my eyes were not swollen** as they normally are. And I now wake up with a clear head ... instead of waking with a very plugged up

(almost sinus headache feeling) head!!!!

We really need to get these out to people!!! I realize this is only the beginning of what I will be noticing as I have the unit running longer ... what a BEGINNING!!!!

Very Sincerely,  
Katie Mae

## Stinky Cheese, Self Cleaning Oven, Allergies

#1 Thanksgiving day my brother-in-law had put some brie cheese into my microwave, when we took it out it **smelled like stinky feet!** The odor was gone within 5 min. with AirSource.

#2 Every year the day after Thanksgiving we turn on the **self cleaning oven**, then go out shopping for the day. Usually when we return, we are knocked over by the stench upon opening the door. I actually yelled at my husband because I thought that he forgot to turn the oven on. AirSource took care of the odor and those nasty fumes!

#3 Every year **I suffer with my allergies when we put up a real Christmas tree.** I keep hopeful that with each passing year I can build my immunity strong enough to deal with it. Every year, it's the same story! The tree kills me!! Last year I threatened that it would be the LAST year for a real tree. This year, we decided to give AirSource a try to see if it would make the difference. We got a very full 7 1/2 foot tree a few days ago. So far, no problems! I am totally free breathing. I have one AirSource unit in the living room where the tree is, and one in my bedroom. The bedroom one I run all day, but shut off at night, because I am a light sleeper and like to be able to hear a pin drop.

Michelle Pappas

## Asthma at Ground Zero

For several years, my husband and I have both suffered from mild adult asthma, which our doctor believes could have developed from exposure to mold in our house, or possibly allergies. My condition, however, became much more severe in September, after the collapse of the World Trade Center. My office was lost in the attack, and I was subsequently placed in my company's disaster recovery site just four blocks from **"Ground Zero."** As you can well imagine, this proximity to the fumes and debris did not help my asthma, and it made breathing at night more difficult on the days I spent in the office. At the suggestion of Karen Burrows, I tried the AirSource 3000 air purifier, which we placed in our bedroom. Within 2 days, **I stopped waking up with a cough in the middle of the night**, and after several more days I stopped waking up with morning congestion. Both my husband I agree that it has made a huge difference in the severity of our asthma and the air quality of our home. I can recommend this unit highly to prospective buyers.

William and Karen Burrows

## Hey Dianne-----You ain't getting it back !!!!!

I am **allergic to almost everything** according to my doctor. We did the \$350 allergy test, the 2 shots per week, the multitude of pills, etc. Usually before going to bed I pop in a NASAL D so I can breath through the night and hope for a good night's sleep.

Donna and I planned to go to Florida for 3 weeks and visit our daughter Maria. She invites us to her house, but because of my allergies, her 3 cats, and the Florida mold getting to me, we got a motel after a short while.

Well a couple of days before we left for Florida, my sister-in-law, Dianne loaned us an AirSource 3000 so we could try it at my daughter's house. We plugged it in and within a couple of hours I could feel the difference already.

I usually breath through my mouth because of my deviated septum and my plugged sinus's, but my wife noticed I became a nose breather! We went to bed and I didn't need a Nasal D for once. **I slept like a baby**, the best night's sleep I've had in a long time! My throat wasn't dry like usual when I woke up, so I must have been NOSE BREATHING instead of mouth breathing while I slept soundly also. The first thing I told my wife was, Dianne was not getting this one back no matter what it cost me!

We brought it to Florida and we stayed 3 weeks at my daughter's house with the 3 cats, 2 crabs and our dog. I slept good and I didn't notice the cats. My daughter also has allergies. She is pregnant with twins and had to stop her allergy shots. She hacked and coughed a lot because of her cats, but after a few days, that almost quit. She ended up keeping that unit and immediately I told my wife to call and order another unit so we had it when I got home.

The AirSource 3000 is more like an AIRSOURCE 3 MILLION as far as I am concerned! I don't know how or why it works but it sure works great!!!

Thank you for my AirSource 3000!  
Dave DeSlover

## AirSource Helps Emphysema Symptoms

Karen,

I want to let you know how wonderful AirSource is! **My mother has emphysema, and she relies on inhalers** every day to help her with her breathing...well, the first day she had the AirSource unit in her home she woke up and did not have to rush to her inhalers until 3 hours later!!! This is amazing for her...and it was also the first night in months that she had slept through the night, she usually woke up every night, sometimes twice a night....because she had trouble breathing or was just not comfortable. She has had the AirSource unit in her home for approx. 3 weeks now, and she has slept every night. She now has to use her inhalers much later in the morning or early afternoon, depending how much exertion she does in the morning. She is very satisfied, and I am extremely happy for that!

Thank you for introducing this wonderful product to us. It has changed her life!  
Lynn Skinner

## Heavy Smoker

My mom is a **heavy smoker** and her home always smells. She has three air purifiers in various locations which run 24 hours a day in her 1600 square foot home. One is a hospital grade hepa filter, one an ionizer, and the

other a combination ionizer and ultraviolet light. The hepa needs to be vacuumed regularly and have an expensive filter replacement regularly (if you can remember when to do it and where to get it), the ionizer, which has to have an internal part removed and cleaned with a toothbrush and ammonia and water, had to be returned and repaired three times when we first bought it due to a faulty part and noise problems and finally we run it without the automatic function because it is too temperamental. The combination ionizer/ultraviolet light

system does help with the smell, but required an electrical installation and, of course, works best if you remember to change the filter within the air-conditioning intake vent where the unit is installed.

Thus enter the AirSource! We turned on the AirSource and shut all the others off. That was it. We came back in four hours to a house that smelled cleaner than with all the other machines. No need to clean the machine, no filter to change, no dials, bells or whistles to adjust. No black walls. One on/off button and a light bulb change once a year. The three machines had cost a total of \$1470 and together did not do what the AirSource accomplished in just 4 hours! Not to mention looking like a work of art and not creating black walls. This is a must have!

Ellen

## No Longer Smelled the Smoke

I believed in the AirSource unit before I even received my order. I just knew that Shaklee would not partner with just anyone and risk their good standing...I had my contact list ready and had them all lined up - everyone except my mother. I knew she would be resistant, so upon receipt and priming of the units I decided to place a unit at my mom's house without any warning (to prevent resistance).

A little background: my mom is a young woman of 64. She lives alone in a split level house with 1 yappy little dog. Since my dad passed away 10+ years ago, she stays in her house with the windows, doors and curtains closed - 95% of the time. She is retired from the phone company and a **smoker**. She will tell you she only smokes a few cigarettes a day... actually it's about 1 every 20 minutes. Meanwhile, I am a non-smoker and a lover of fresh air. When I visited my mom's, as soon as I entered the foyer, my lungs felt tight, but I still stayed, visited, and helped out. But the **smell permeated everything** I wore so I always had to change my clothes as soon as I got back home. To me, the house smelled worse than any old smoke-filled bar or restaurant you have ever been in.

So, on December 15, 2001, I went to my mom's house and placed the AirSource unit on her coffee table in the living room and said, "MERRY CHRISTMAS." I told her the retail value of the unit (because she insisted on knowing) and that I loved her and thought this might help give her fresher air to breathe. I also told her not to turn the unit off! I stayed for about 5 hours cooking and cleaning, prepping the house for a special visit from out of town grandchildren.

The next day (about 24 hours later) we arrived at my mom's house. WOW!! When I entered the front door, I could breathe and THE ONLY SMELL THAT WAS STRONG WAS THE FOOD!!! I could sense a bit of cigarette smoke but nothing like it usually was. It was a lovely visit. By the time the dishes were cleaned up after dinner, every trace of any food odor had completely dissipated and the cigarette smell was nearly gone (she did not light up while the grandchildren were there). Best of all, when we left, my clothes did not have that pungent odor of cigarettes they always had before - and I kept the same clothes on the rest of the day!

THANK YOU SHAKLEE/ AIRSOURCE

## Day Old Fire Smell Gone

We have lived in our home for 3 years and this is the 4th winter. We have a wood-burning fireplace and it is so nice to have fires, but the **old campfire smell** the next morning was not so nice.

However, this year we had the AirSource unit and I just realized that we have never had that smell this year (the day old fire smell)!! Anyone who has experienced that smell would know how much I appreciate not having to smell that the next day. I do believe that the smell would even linger for a few days!

AirSource has done it again!!

Kerri Sny  
Michigan

## Paint Smell Gone

I spoke with my friend who has an AirSource unit and she had started painting her bedroom-ceiling, closet, walls, everything.

I asked her if she had the unit running and she said **"well after I painted the other night I put it in that room and shut the door and within an hour the smell was gone!!"**

She was painting again while I was talking to her and she did not have the AirSource in the room with her. I told her to get it in the room while she was in there. Anyhow, this just shows how well the unit works! She was painting for a bit at night and then putting the AirSource in the room and it took that smell out even though it was not in there the whole time!!

Also, just talked with a Sales Leader of mine and their granddaughter had just bought a new home and it sounds like they were painting the whole house. He took one of his units over for them to use while they were painting and they could not believe the results! Sounds like there was a lot of painting going on throughout the house and I believe they have finished now. Anyhow, Harold said, "You can not even tell someone had just painted, it smells so fresh!" So needless to say, they were all very impressed with the results of the AirSource on being able to take out the paint smell!

I have not had the joy of my own painting experience, but we do have some painting to do in the basement and it sure is nice to know that I can have the unit cleaning up that toxic air as we cannot open the basement windows!!!

Kerri Sny  
Michigan

## Killed the Mildew

I am "splendiferously" excited about something and want to pass it on. I placed my AirSource unit overnight in the bathroom to see if it would **kill the mildew** that has build up in the shower!!! Viola, all that awful looking black stuff between my tiles is gone!

Do you realize what this means? I just spoke to a contractor. He told me that when he goes into most homes to remodel or repair, that mildew and mold are a tough problem to eliminate.....

But AirSource will wipe out Mildew without harsh chemicals and prevent future growth! WOW am I ever impressed.

Mary Cardinale

## Perms and Hair Coloring

Good news on the AirSource and the beauty salon. She didn't hesitate to want to try it. I didn't say much, just plugged it in. It got a lot of attention from the other three beauticians, who were working. I explained that it was an air purifier and all; once again careful not to say much I just told them to see what happens. Well, I was there for 2 and half hours, doing a perm, plus there was one more perm being done and a color/tinting. And you can guess next what happened. Within a half an hour, one beautician says, hey it smells good in here. She went over to the unit and kept examining it. How much does it cost, not for sale I say, playing the game.

I just want you to notice what you see, smell, etc. in the next few days, and then we could talk money, but not now. Yet another beautician said, I could use this in my home after an hour had passed. It was so cool to watch and hear everyone. My hairdresser said, "Let us keep it here for the week". I agreed and said I would drop by on Thursday. I even noticed that there was **little smell from the 2 perms and hair coloring** within the time I was there and had it turned on. SO exciting!! I think I for sure will have one sale out of this, and when I do go back I will ask my beautician for some referrals.

Marianne Bouris

## 150 Year Old Home

I want to share with you just one of the many results we have personally experienced since using the AirSource 3000 indoor air purification system in our home.

Our home is a 2-story home, appx. 2400 sq. ft. complete with a good old-fashioned Michigan basement. It was one of the original homes in downtown Lapeer, built over 150 years ago. We've lived in this house for 15 years and one of the quaint traits of this old house is dust, **lots of dust!**

When fall/winter arrives and the furnace runs consistently, I have always had to change the furnace filter every 2 weeks, starting in October through about April. I cleaned our furnace and air ducts last September and replaced the filter with a new one.

We began using our AirSource 3000 the first week of October. This is January 30 and I just replaced the furnace filter for just the 2nd time since September. All other years before using AirSource I would have changed the filter 8 times for October through January.

The filter cost is not the issue as they are inexpensive to replace for our furnace. The point is, our breathable air space has been dramatically reduced of floating dust/hair/dander/etc... particles that normally would collect in the furnace filter.

I think the typical person really has no idea (because they never stop to think about it) how much "stuff" they breath in everyday while inside their home or office. If all the AirSource 3000 did was take this much floating stuff out of the air, the long-term health benefits would be terrific. BUT, floating particles in your breathable air space is just where AirSource gets started, just one of many, many benefits a home with AirSource in it will experience. What a great product to invest in for your home and the health of your family!

We have purchased many different appliances, electronic equipment, etc... for our home, each with a cost of several hundred dollars, some well over \$1,000. Some are necessary, some are toys, and each perform a function we need, value, and/or want. But none of these items we've paid good money for offer the preventative health benefits we are now experiencing with the purchase of our AirSource 3000.

Rod Larkin

## Manicuring School

Thank you for introducing me to the AIRSOURCE machine.

As you know I have operated a **manicuring school** for over 10 years. During that time I have tried everything on the market that claims to eliminate odors, such as ozone machines, chemical additives and filters. I also have a suction fan running 24/7. At times I still must open the doors and use additional fans to remove the contaminated air when all of the students have their chemicals in use.

I used the loaner you furnished for three days. When I came in the next morning the odor in the school was the best I have ever experienced. I was so impressed I took the unit home with me over the weekend. My wife fell in love with the clean air in our home and was so impressed with the design she placed it on a table next to the TV so everyone who visits will see it. She even became upset when I put it in the car on Saturday. I had to replace it before the day was over but now the car smells fresh instead of like stale smoke.

I am so impressed with the AIRSOURCE machine that I want to become a distributor.

Thanks again,  
BUTCH

## Our Ten Best AirSource Stories (from Jerry and Jo Ann Aldrich)

- We set up an AirSource in a **Curves for Women** exercise salon. The room was about 40ft. X 30ft. Several of the women commented that they could breathe easier while doing their exercises. One lady did a three-day trial and said that she'd like to try it again later. That was in October and so she was keeping her windows open at that time. So wants to try it in the winter. The owner of the *Curves* took the unit home at night and she said that her husband breathed easier. Then she tried it on a used car that had been owned by a **smoker**. She said the odor was just unbearable. She put the AirSource in her car overnight, just one night and the odor was gone and the car has remained smoke free. She did not even run the air conditioning. She just ran an extension cord from her house to the car and closed the door with the unit running!!
- One of the ladies who exercises at *Curves* asked us to place the AirSource unit at the veterinarian clinic where she works. The clinic has an attached **kennel** and this causes extra odors. We placed the unit and the workers just loved it, but the vet/owner was not sure that he could tell any difference after the three-day trial. We took the unit back for a second three-day trial and then the vet filled out the questionnaire and signed it saying that we could tell anyone that the unit really helped with odors in the building.
- A friend tried the AirSource and purchased a unit saying he noticed a difference right away. Then we heard his story. In the winter he has a really hard time **breathing**. He had visited allergy specialists and since he was fine in the summer they more or less told him not to call them again. Obviously they thought it was all in his head. The AirSource cleared up whatever it was in his home that caused him so much trouble in the winter.
- Some of our friends were so excited to rent a house and get out of their apartment. The house had been formerly rented by **smokers**. The landlord painted the house completely and even put in new carpet, but the smoke odor was the same. In fact, the carpet and paint just added to the noxious odors. We went to see them and the odor was so terrible we thought we would never be able to go back. Our friends even had trouble sleeping because of the oppressive odor. We asked them if they would like to try AirSource, knowing that they had very little money so a sale was out of the question. They were spraying deodorizer sprays to try to help with the odor. We instructed them about where to place it and move it around. In one week the house was clear of this terrible odor and has remained clear!! They really appreciated getting to use the AirSource.
- We spoke to a friend who is a smoker about AirSource and she said that she wanted one. Her husband doesn't smoke and she knew that she would like it. She was having her whole house repainted inside even though it was wintertime and the windows could not be kept open. This was a many weeks project. When we have stopped to see her there was never any **paint odor**. She really loves her AirSource.
- Our daughter was so pleased with the clean air in her house as she shampooed her carpets. She could just tell that the odors and **musty smells** that usually come up from wet carpet just were not there.
- I had a ladies meeting at my home a month ago and when the group arrived there were two ladies who had **colds**. I had the AirSource running in the room where the meeting was held and I did not get sick with that cold!!
- A family who **burns coal in their heating stove** has a machine that uses a hepa filter. They tried the AirSource and loved the quietness and felt that they really did breathe easier when it was in their home. They plan to buy an AirSource in March.
- Here's a really special story: We left an AirSource with a family and while we explained what it did and where to place it her husband suggested that they have a friend try it because she had sons who played hockey and their gear (pads and helmets etc.) **smelled terrible**. (Hockey gear develops really strong, foul odors.) They took it over to Kathy's house. She was just amazed at the results she received in just one hour. She said that she had hung the hockey gear on the clothesline all summer in sun, wind and rain with no difference, had sprayed it with Lysol spray until her sons broke out with a

rash and the doctor told her to stop spraying the gear with Lysol. Kathy's husband was not home when the first AirSource test was done so she could not buy it because he did not believe her. When he came home in December we took a unit to their home and set it in the mud room with the horrible smelling gear and closed the door. We sat down to talk about the AirSource business opportunity and they were watching the clock. Kathy sent her husband to the mud room to smell after 30 minutes and there was a tremendous difference. We may just have some AirSource business builders here.

- Now to a really touching story about **a little dog**: The dog of our 70 year old neighbor died and she wanted another dog to keep her company. She located a dog that had to be given away because the father of the house was asthmatic and allergic to the dog and the doctor said to get rid of the dog. This was a really cute dog and our neighbor instantly fell in love with little Minny. The family came over to visit the dog and the mother and son were crying and when they left the father said that giving away the dog was the worst thing that he'd ever done – that he had never been in so much trouble. So the dog was returned to the family and we asked for the address and phone number of this family. We called them and said that we might just have a machine that would help and they could give it a trial and see. We called after a day and the father said that it definitely did help his breathing, but they could not make the purchase until March when he'd have more money. After the three-day trial the AirSource was returned. That was on a Friday. At 7:45 AM on the following Monday morning we received a call from him saying that he wanted to buy the unit. He was at our door before 8 AM to pick up his AirSource! He is a happy owner and the family has been able to keep their darling dog!
- Our son lives in Virginia. He has always struggled with inhalant **allergies** and living in all that mold and pollen has been difficult for him. We went to spend Thanksgiving with him and shipped an AirSource to him so we could try it out on "real mold" since here in Colorado we don't have nearly so much mold. We put it in his musty car for about 4 hours and it was so much better-smelling! We set it up in his house in various places and really saw a wonderful difference in the air quality and it made our visit much more pleasant.